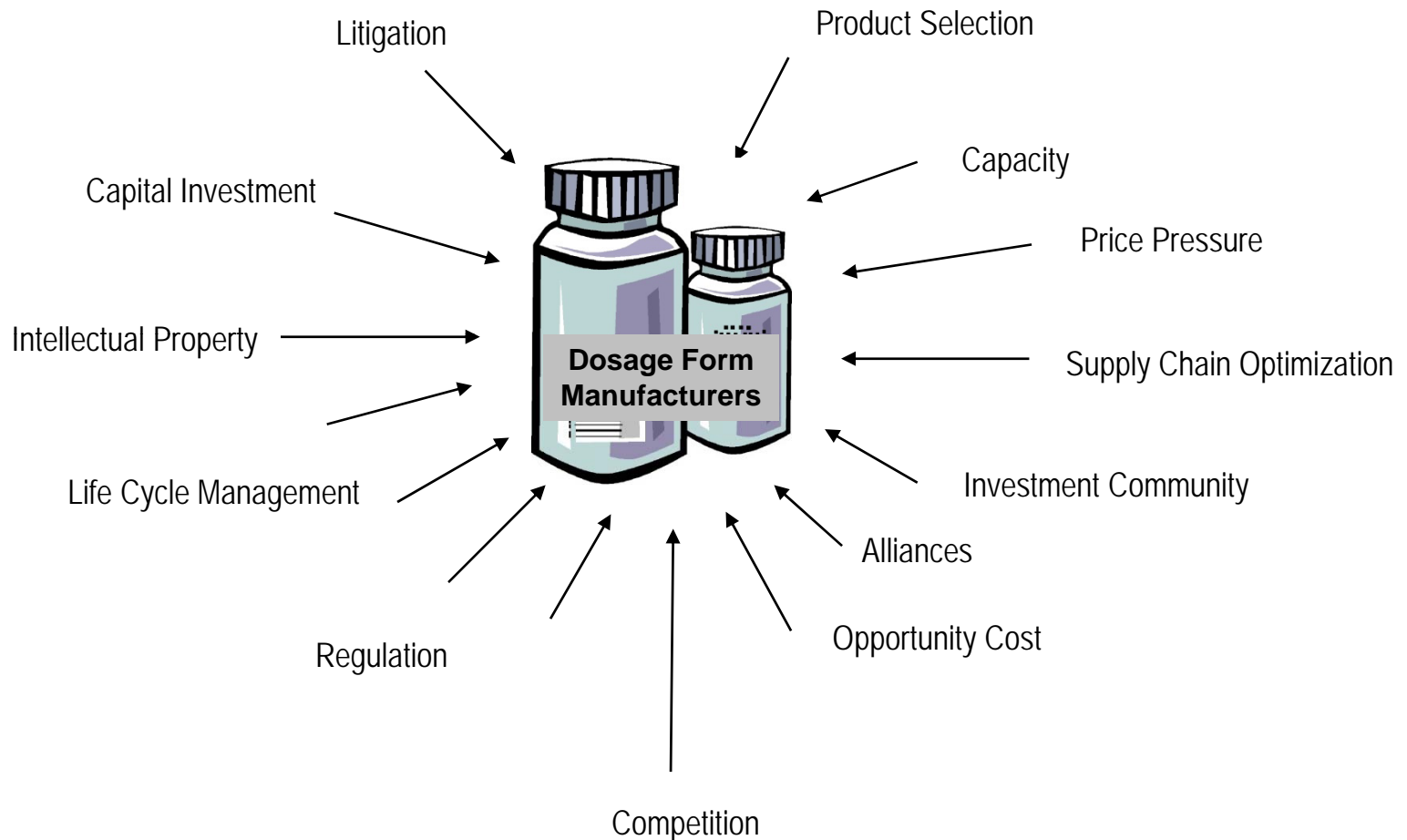




## *APC USA*

Discussion Document

*The US market requires new relationships to manage the uncertainty . . .*



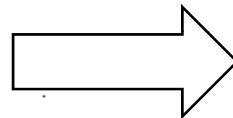
*. . . APC's value is established by facilitating increasingly critical and complex decisions.*



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*Given the tremendous responsibility, APC has changed its role and focus for the US . . .*

- Consulting
  - Product and partner selection strategies
  - Product and asset based partnerships
  - Regulatory strategies
  - IP review and recommendations
- Marketing and Sales
  - Active Pharmaceutical Ingredients
    - New
    - Alternates
  - Finished dosage forms
    - New
    - Site transfers
- Regulatory Support
  - Guidance review and support
  - Drug Listing and registration
  - Drug Master File (DMF) Support
  - Abbreviated New Drug Application (ANDA) support



*APC delivers value by defining two-way product centric relationships, clearly communicating evolving requirements to all parties, providing commercial transparency, and executing to meet the requirements of the market*



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# APC USA looks forward to defining projects for collaboration

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## Thank You

